

Seattle, Washington, USA – April 20, 2017 - [Datacastle®](#), an enterprise endpoint backup and mobile data security and access leader, today announced the availability of its Datacastle RED software via Digiswitch, India. This partnership enables Digiswitch authorized re-sellers in India to streamline the purchasing process and delivery of Datacastle RED to their customers.

"Digiswitch always strives to streamline processes for customers so partners can focus on their businesses," said Rajeev Ranjan, CEO of Digiswitch distribution, in a statement. "A powerful, growing cloud service like Datacastle RED available in India enables our partners to grow their recurring revenue businesses while they reduce the time they spend on administration."

As Digiswitch expands its cloud offering for channel partners, the Datacastle RED product can be ordered and provisioned from Datacastle's platform running on Microsoft Azure. Channel partners have the option to add new customers or process renewals through Digiswitch to quickly meet customer demand for endpoint data protection. Resellers can confirm order status, manage all Datacastle orders, track incentive programs, and access promotions through the Datacastle Partner portal.

"Datacastle RED has always been provided through channel partners, and the ability to partner with Digiswitch continues our commitment to the channel," said Ron Faith, CEO of Datacastle. "We believe this partnership helps our resellers in India increase their cloud services businesses and improve their margins by reducing the effort and time to manage the ordering process."